

Field Crops:

Field crops are also important in Oswego County Agriculture. The primary crops are corn, soybeans, hay and small grains. Some of which are not sold but used on the farm as animal feed. The combined value of these crops is \$10.5 million dollars.

Honey and Maple Syrup:

- There are also approximately 207 colonies of bees in Oswego County producing 15,610 gallons of honey.
- 2,578 gallons of maple syrup were produced in Oswego County in 2012, with a value of \$110,000.

Horticulture:

The horticulture industry produces greenhouse and nursery crops (bedding plants, perennials and holiday crops). The annual value of revenue generated by this sector is at least an additional \$1.5 million.

Christmas Trees:

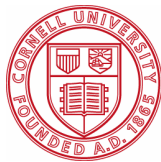
There are 32 Christmas tree farms with 1,044 acres of trees, this ranks second in the state. 29 of these farms sell cut trees. In 2012, 21,274 trees were cut and sold with a value of \$458,000, ranking third in New York.



Summary:

The combined annual revenue from agriculture in Oswego County is \$47.6 million dollars. Furthermore, the market value of land and buildings involved in agriculture is \$190.5 million.

The magnitude and health of the agricultural industry in Oswego County means that it is an important factor in the local economy. The presence of this multi-million dollar industry means not only jobs, tax revenue and investment in the community, it means that allied industries like feed and fertilizer, equipment and other input dealerships can thrive. Since our beginning, agriculture in Oswego County has been a major player in the economy and it will continue to grow and prosper!



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Updated: June 2014

The Economic Impact Of Agriculture In Oswego County



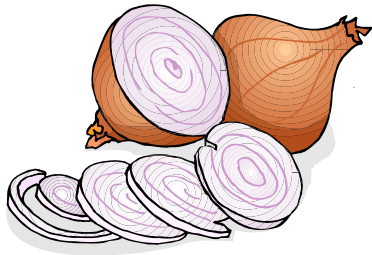
Highlights of the Agriculture Industry in Oswego County based on 2012 agricultural statistics by USDA National Agricultural Statistics Service. There are 657 farms in Oswego County with 94,209 acres of farmland in production.

- Generating \$47.6 million in annual revenue
- Total sales average \$72,453 per farm with the leading products sold being cattle, vegetables, field crops, and dairy products
- Providing 1,032 jobs on 166 farms
- Contributing \$1.7 million to the tax base
- According to the 2007 Ag District Review Report, Oswego County farms invested on average \$65,000 in capital improvements since the year 2000.

Vegetables:

Oswego County is famous for its muck vegetable industry.

“Muck” soils are high organic matter soils that are ideal for the production of onions and other crops. Oswego County ranks third in the state for acres dedicated to onion production with 1,728.



The muck farm operations are by nature very capital intensive, and produce a very high value crop. The majority of the muck vegetables grown in the county are exported to other parts of the state and country. The presence of the muck crop industry has led to spin-offs like packing and shipping operations. This means job and tax revenue for Oswego County. There are also vegetable crops produced on upland soils in Oswego County. These include potatoes, sweet corn, green peppers, cabbage, tomatoes, squash and pumpkins. The combined annual revenue of vegetable crops in Oswego County is \$10.1 million.

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Fruit:

Oswego County has a healthy and growing tree fruit and berry industry. Apples are the number one tree fruit with pears in second place. The climate in Oswego County is borderline for stone fruit production, with only about 50 acres of peaches, plums and cherries. Fruit crops, like vegetable crops, are very labor and capital intensive to produce but extremely high in value. Annual revenues from tree fruit crops in Oswego County are around \$1.9 million. Oswego County apple growers use the latest high-density planting systems and produce the vast majority of their fruit for fresh market sales.



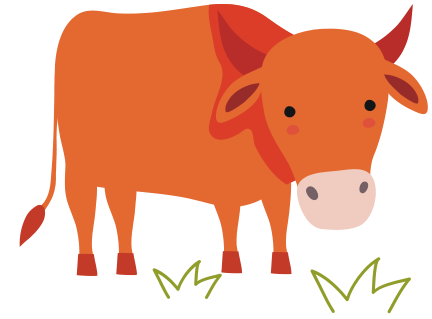
Berry crops in Oswego County include cranberries, strawberries, raspberries, blackberries and blueberries. Oswego County is second for blueberry production in New York, and one of the few counties in



the state that has cranberry production.

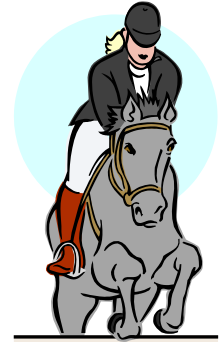
Dairy and Livestock:

Livestock production is another important sector in Oswego County Agriculture, generating \$25.1 million. The sale of cattle and calves and increased greatly in recent years and is now valued at \$16.4 million annually.



Below is a list of other livestock commodities and their worth:

hogs and pigs—\$84,000
sheep & goats—\$54,000
horses—\$370,000
poultry & eggs—\$37,000
aquaculture—\$515,000
other—\$422,000



There are approximately 44 commercial dairies shipping milk in the county. These farms generate approximately an annual income of \$7.3 million dollars from the sale of milk and dairy products.

